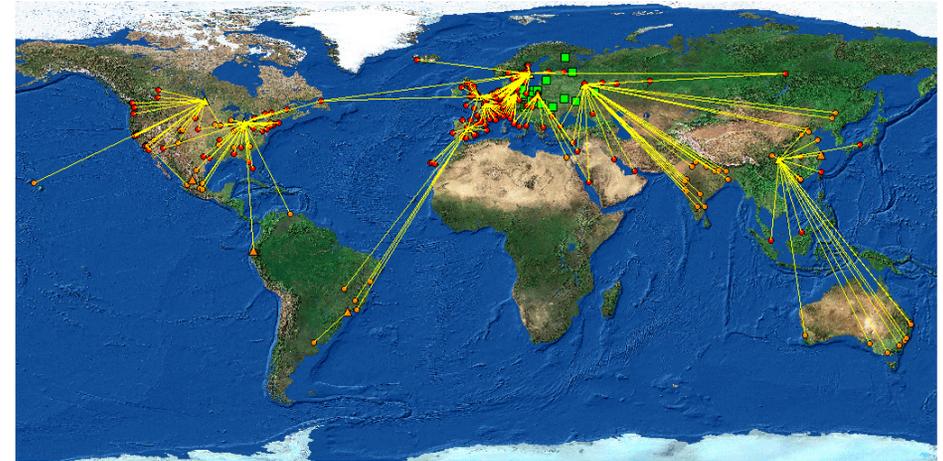
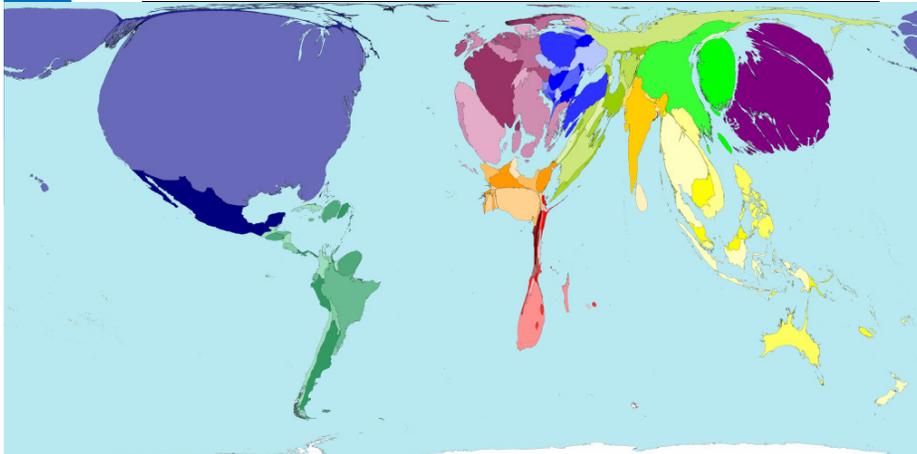




SmartWay 2.0 – Quantifying The Transportation Supply Chain

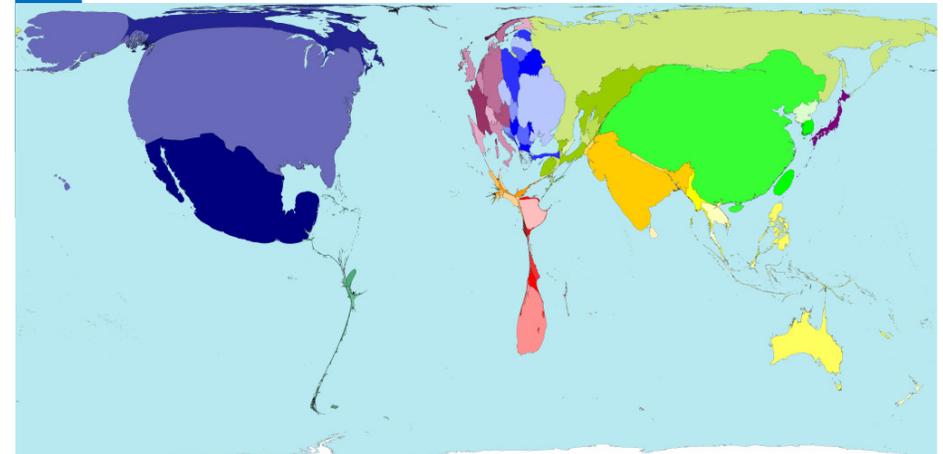


Vehicle Freight Miles



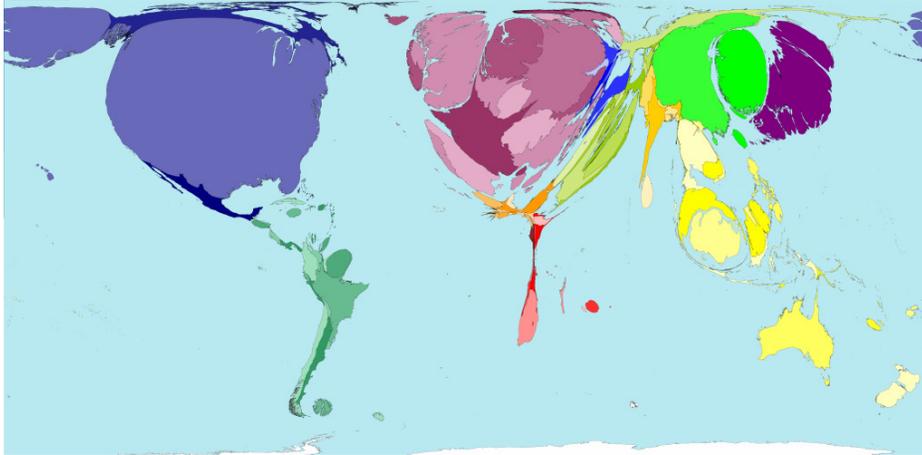
<http://www.worldmapper.org/>
University of Michigan

Rail Freight Miles



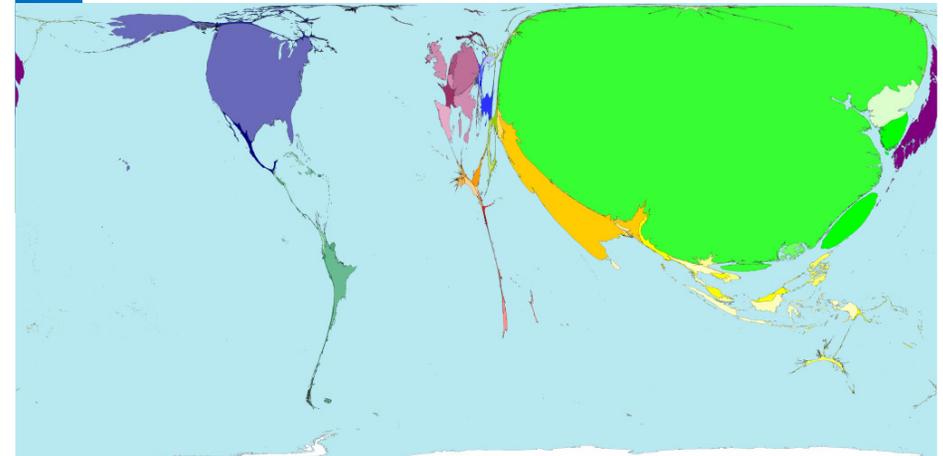
<http://www.worldmapper.org/>
University of Michigan

Air Freight Ton-Miles



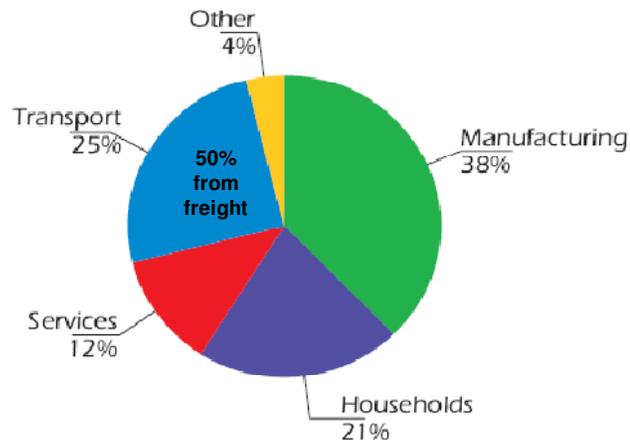
<http://www.worldmapper.org/>
University of Michigan

Freight Containers Shipped



<http://www.worldmapper.org/>
University of Michigan

Share of Global CO₂ by Sector

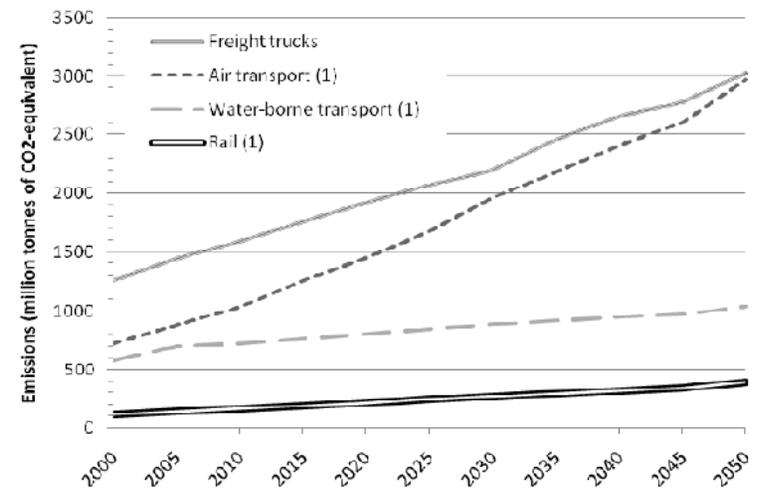


Total direct and indirect CO₂ emissions: 21 Gt CO₂



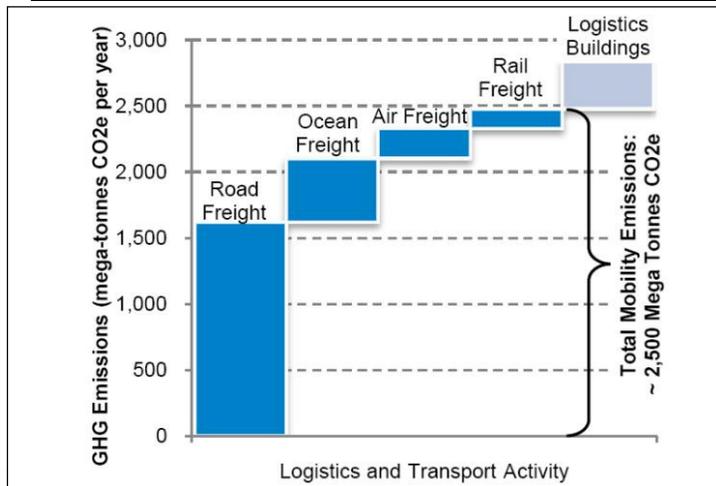
Source: Worldwide Trends in Energy Use, International Energy Agency, 2008

World CO₂ Emissions by Transport Mode



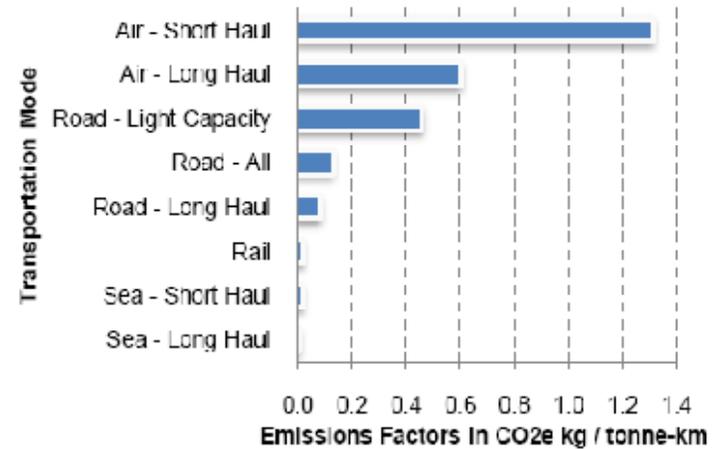
1. Including the transport of passengers.
Source: Adapted from JTRC (2008); ITF calculations using the IEA MoMo Model Version 2008.
OECD Joint Working Party on Trade & Environment: Interim Report, Nov. 2008

Global Transportation CO2 Emissions by Mode



World Economic Forum: Supply Chain Decarbonization, February, 2009
<http://www.weforum.org/pdf/ip/SupplyChainDecarbonization.pdf>

CO2 Emission Factors by Mode



World Economic Forum: Supply Chain Decarbonization, February, 2009
<http://www.weforum.org/pdf/ip/SupplyChainDecarbonization.pdf>

A "Smarter" SmartWay

SmartWay 1.0	SmartWay 2.0
Domestic ground freight, i.e., trucking and rail	Multimodal, global operations, including maritime, short sea, air cargo, drayage, port, etc.
Qualitative, non-dimensional partner scoring process	Quantitative (g/mile, g/ton-mile, etc.) transparent and granular carbon-based scoring for companies
Detailed technology survey for carrier scoring	Streamlined, performance based scoring based on actual miles, fuel, volume
Carbon footprints limited to default national averages	Carbon footprint based on provider and modal choices
US-based, outbound operations covered	Globalized SmartWay program quantifies supply chain emissions



Carbon Based Carrier Scoring Systems

SmartWay 1.0

SmartWay FLEET Model Score	Shipper SIF Score
0	0
.01 - .74	0.75
.75 - .99	1
1.00+	1.25

SmartWay 2.0

10 Bin System	
Grade	CO2 g/mile
1	1,271.72
2	1,522.03
3	1,593.60
4	1,651.06
5	1,688.79
6	1,722.27
7	1,771.09
8	1,823.70
9	1,932.25
10	2,160.86



Streamlined Model and Scoring Systems

View or change: 2008 2008Gamma

General Info Diesel Vehicles Gasoline Vehicles LPG Vehicles LNG Vehicles CNG Vehicles

By Engine Model Year Activity Information

Enter total annual figures in the "Annual Amount" column, and enter the source of your data in the "Data Source" column. For the "By Truck Class" columns, select the appropriate Truck Class Allocation before entering your data for each class. Note that only those classes you selected on the "By Engine Model Year" tab appear here.

Diesel	Fleet Totals		By Truck Class	
	Annual Amount	Data Source	Truck Class Allocation	Class Totals
Diesel Used (Gal.)	50,000	DOT	Gallons	50,000
Biodiesel Used (Gal.)	0	DOT	Gallons	0
Total Miles Driven	250,000	DOT	Miles	250,000
Payload Miles Driven	200,000	Estimate	Miles	200,000
Empty Miles	100,000	Estimate	Miles	100,000
Average Payload	15.00	Estimate	Tons	15.00
Average Payload Util. (cu ft)	3,331	Estimate	Avg cu ft	3,331
% Cube Utilization	75	Estimate	%	75
% Urban Drive Cycle	Onboard		%	100
Average Speed (Urban)	Onboard		MPH	< 30
Average Speed (Non-Urban)	Estimate		MPH	30 - 40
Average Idle Hours Per Truck	2,000	Estimate	Hours/Year	2,000

At any time during the data entry process, you can validate your model. You will receive a list of any errors or omissions within your model.

SmartWay Supply Chain Strategies

- Many companies, countries, trade groups, NGOs and other stakeholders looking for ways to reduce GHG emissions from the supply chain.
- World Economic Forum estimates potential Mt CO₂e savings from:
 - Clean Vehicle Strategies 175
 - De-speeding supply chain 171
 - Optimized networks 124
 - Packaging improvements 132
 - Low Carbon Sourcing 152
 - Modal Switches 115
 - Reverse Logistics 84
 - Near-shoring 5

= 958 mega-tonnes CO₂e
Emissions reductions potential



Air Cargo GHG Reduction Strategies

- Carrier operational:
 - Vectoring w/GPS (better routing)
 - Better air traffic control to reduce vertical separation minimum
 - Continuous descent approach
 - Reduce congestion (i.e. time waiting to land)
 - Pay to advance position in landing queue
 - Reduce or eliminate engine use during taxiing
 - Reduce or eliminate engine/APU use at the gate
 - Reduce "tankering" (i.e. buying fuel in one place for multiple trips)
 - Reduce weight of onboard components e.g. duty-free, water tanks, etc.
 - Reduce back-haul (empty aircraft space)
 - Reduced speed
- Technologies:
 - Increase engine efficiency
 - Improve aerodynamics, adding winglets/spiroids at tip of wings, using less paint, adding film or other materials to surface of planes, etc.
 - Reduce aircraft frame weight
- Biofuels
- Shipper operational – reduced packaging



Maritime GHG Reduction Strategies

- Carrier Operational:
 - Routing and logistics improvements
 - Reduced speed
 - Reduced docking times
- Vessel Design:
 - Hull design and coatings
 - Improved propulsion systems
 - Improved propellers
 - Improved engines and rebuilds
 - Slide valves
- Energy Supply
 - Supplemental power by wind and solar
 - Alternative fuels
 - Hybrid propulsion systems
 - Fuel cells
 - Cold ironing, in port
- Shipper Operational
 - Reduced packaging
 - Optimized palletization and cube



Potential Global CO₂ Savings* from Modal Shifts

	2020		2030		2050	
	Projected Emissions	20% intermodal shift	Projected Emissions	20% intermodal shift	Projected Emissions	20% intermodal shift
Air Cargo	200 million	160 million	286 million	229 million	429 million	343 million
Truck	1.90 billion	1.50 billion	2.20 billion	1.80 billion	3 billion	2.40 billion
Rail	250 million	288 million	300 million	344 million	400 million	460 million
Ship	700 million	701 million	900 million	901 million	1 billion	1.002 billion
Total	3.05 billion	2.67 billion	3.69 billion	3.23 billion	4.83 billion	4.20 billion
Total	Savings = 380 million		Savings = 450 million		Savings = 620 million	

*All numbers in metric tons CO₂ equivalent

*Assumes modal shifts: 20% air to ship and 20% truck to rail

*Data from OECD Joint Working Party on Trade & Environment: Interim Report, Nov. 2008



Case Studies on Modal Shift



- Implemented aggressive shift from air to sea cargo Between 2005 - 2008
 - Saving about 290,000 tons CO₂ per year



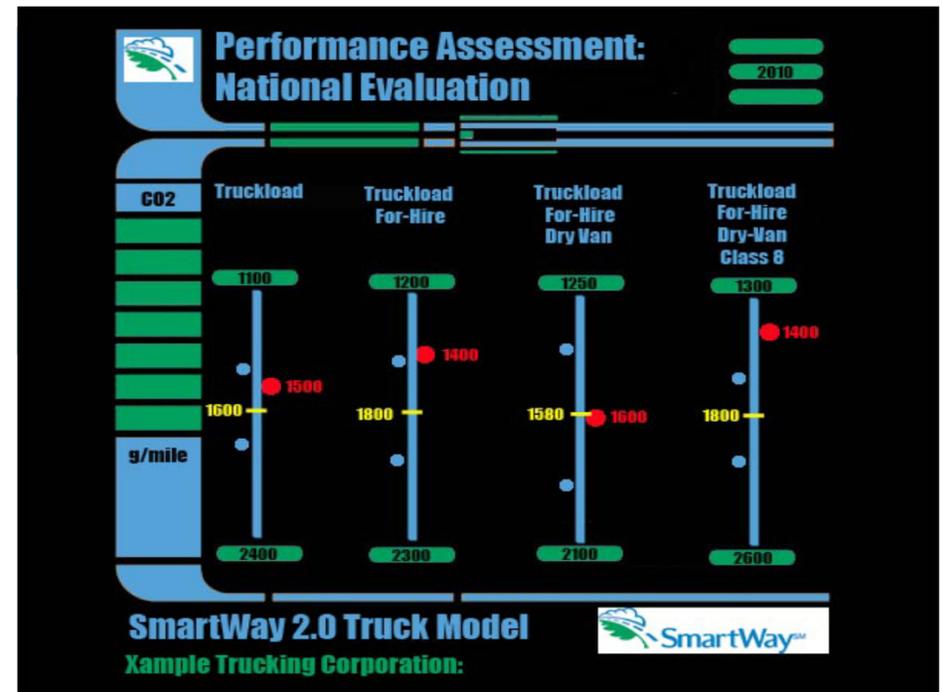
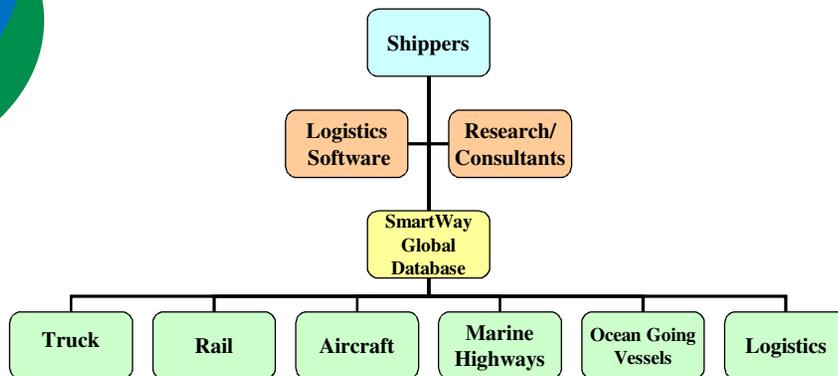
- Air Cargo footprint = 20,000 tons CO₂
 - Included 250,000 shipment records from six product families
 - 18% total ton-miles (71% total carbon footprint)



- Shifted notebooks from air to sea and truck to rail on domestic shipments
 - Saved 7,500 tonnes of CO₂



SmartWay 2.0 Architecture





SmartWay International Deployment Opportunities



What Have We Learned from Our SmartWay Program

- Strong business case for more sustainable supply chains
 - Transportation is a significant piece of the corporate emissions footprint
 - Transportation becoming greater portion of operating costs
 - Energy savings save costs and reduce emissions
- Globalization introduces new challenges and opportunities
 - Multinational corporations linking operations across more world ports & borders
 - Longer, multimodal supply chains can also mean more emissions from trade
 - Increased pressure to reduce embedded carbon emissions
 - International community must work together for global solutions
- Government/Industry Partnerships can move the marketplace
 - EPA's SmartWay Transport Partnership is a business friendly mechanism to reduce GHG emissions from supply chains, by saving fuel and \$



The Demand for SmartWay 2.0

- Demand for Multimodal CO₂ Model from Industry
 - Demand for CO₂ inventory (footprint)
 - Some interest in NO_x and PM
 - Also demand for efficiency measurement & optimization
- Stakeholders are asking EPA to take lead role
 - Desire for a global program
 - Desire for multi-modal program
 - Desire for a consistent, global methodology
- Carbon disclosure demands accelerating
 - Industry needs to quickly inventory, benchmark, and track efficiency improvements
 - Energy security and energy prices underscore urgency



The U.S. EPA Role in SmartWay

- EPA provides technical expertise, data analysis, emissions factors for modeling benefits of technologies & strategies
 - As regulatory authority, Office of Transportation and Air Quality has teams of experts on heavy duty trucks, rail, maritime, ports
- EPA levels the playing field with industry as neutral third-party
 - EPA credibility facilitated getting nation's largest carriers and shippers to work together to address goods movement
 - EPA protects confidentiality of Partner data
- EPA promotes SmartWay brand, marketing, public education
 - SmartWay certified light duty vehicles and PSA campaign inform the public of cleaner, more sustainable transportation options
 - Maintains program and brand value for Partners



The SmartWay International Summit

- December 2008
- Hosted by EPA and U of M in response to countries asking for guidance to develop and launch their own “SmartWay” programs
- Representatives from 12 countries
 - Belgium, France, Netherlands, Sweden, Switzerland, UK, Australia, New Zealand, Canada, Mexico, India, Japan
- Other key organizations included:
 - World Resources Institute, Environmental Defense Fund, Carbon Trust, MIT, US Maritime Administration, EPA OIA
- Goals:
 - Training countries to set up SmartWay sister programs
 - Sharing best practices from other countries’ programs
 - Harmonizing supply chain GHG accounting methods
 - Developing an international SmartWay Exchange Network
- Most international inquiries on SmartWay from developed economies
 - EPA believes SmartWay has potential for developing economies



SmartWay as Platform for International Freight Sustainability Efforts

- “SmartWay” sister programs based on US EPA SmartWay:
 - France, Australia, Mexico
- EU launching SmartWay platform to harmonize multinational freight sustainability efforts, and share data with US
- Clean Air Initiative – Asia
 - SmartWay technologies used for Green Trucks Project in Guangzhou, China
- APEC and Alliance to Save Energy
 - Highlighting SmartWay as model for Asia
 - Promoting SmartWay model to Asian Development Bank
- Commission for Environmental Cooperation
 - Eyeing SmartWay for CAN-US-MEX trade corridor
 - Considering North American SmartWay Supply Chain demonstration project



SmartWay Projects Considered for Asia

- SmartWay Workshop and Leader Summit:
 - Train Asian countries to set up their own SmartWay “sister” programs
 - Share best practices from other countries’ freight sustainability programs
 - Explore the means to harmonize and align efforts across global supply chains
 - Develop a SmartWay Exchange Network, to share data and best practices
 - Singapore, Asian Development Bank, CAI-Asia have expressed interest
- SmartWay Supply Chain study:
 - Assess GHG emissions reductions achieved by a large shipper, with a complex global supply chain from:
 - Modal shift
 - Carrier optimization
 - Supply chain sustainability practices
 - The study will demonstrate how shippers can reduce operating costs, while also saving GHGs and improving energy security



Can SmartWay Work in China?

- China’s domestic freight and energy demands are accelerating:
 - Diesel vehicles expected to increase to 60 million by 2035
 - Compared to 10 million in 2005
 - 72% of domestic freight is carried on highways
 - Freight volume increased 67% from 60 million ton km in 2002 to over 100 million ton km in 2007
 - International Energy Agency estimates passenger and freight transport in China will be 10% of global energy demand by 2035
- China’s fuel costs are significant
 - Fuel subsidies of 1.79 billion USD for 2008
 - Global fuel prices doubled from 2004 – 2008
 - China was able to keep prices fairly stable with subsidies
 - Fuel is largest part of operational cost for commercial truck fleets
 - Fuel cost is 40% to over 50% of operational costs for many fleets
- China’s freight operations have potential for significant efficiency gains
 - Advanced technologies and strategies
 - Majority of private truck owners report:
 - Empty loads 30% of time and less than 60% load factors





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APPENDIX



SmartWay Technologies and Strategies



Advanced Truck Stop Electrification



Advanced Truck Stop Electrification

Night Light
Lighted On/Off Button for the screen, so you can find it easily in the dark

120V ShorePower
Inside and Outside your cab for appliances, block/fuel heaters and other accessories

Internet
High-Speed Ethernet Port for Internet on your Computer - Wireless Internet also available

Central Heat & Air
Thermostat controlled filtered air flow, recycled from your cab

Card Reader
Slide your member Card and follow instructions

Built-In Touch Screen Computer
Control your "Home-On-The-Road" and surf the Internet

Help
Available 24x7. On-Screen Context-Sensitive Help or dial 611 from your cab phone or 800-738-7024 from any phone

Go Buttons
One-Touch Access to Main Functions

USB Ports
Use a keyboard, mouse or other USB devices

Telephone
Plug in a regular phone for incoming and outgoing calls

Television
Connect your TV with standard COAX cable for Premium Satellite TV

Idle Reduction Technologies

For Trucks and Locomotives

Average fuel savings Emissions Controlled
 Trucks: 1 gal/hr CO₂, NO_x, and PM
 Rail: 4 - 12 gal/hr

- Automatic Shut-Down/Start Up System
- Battery Powered Systems
- Diesel Driven Heating System
- Auxiliary Power Unit/Generator Set
- Truck Stop Electrification



Low Rolling Resistance Tires

Single Wide Base and Improved Duals

Average fuel savings Emissions Controlled
 Trucks: 4 - 5% CO₂, NO_x

- Single-wide tires and aluminum wheels
 - Reduced rolling resistance
 - Reduced weight
- Low rolling resistance duals can be as effective as singles



Trailer Aerodynamics

Average fuel savings Emissions Controlled
 Trucks: 5% CO₂, NO_x

- Trailer Fairings, Side-skirts
- Nose Cone and Trailer Tail



Enclosed Auto Trailers

Exhaust After-Treatment Devices

Average fuel savings **Emissions Controlled**

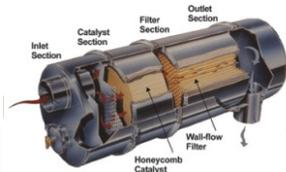
PM

Diesel Oxidation Catalysts

- Estimated cost: \$1,000
- Reduce PM by 25% – 40%

○ Particulate Matter Filters

- Estimated cost \$6,000
- Reduce PM by 80% – 90%



Intermodal Shipping

